

## Add-On Quote

**Quote Prepared For:**

Michael Coletta, Information Systems Manager  
 Lakewood Police Department  
 12650 Detroit Avenue  
 Lakewood, OH, 44107  
 (216) 529-6666

Date: 02/07/18

**Quote Number:** Q-00001595

**Valid Until:**  
 05/08/18

**Quote Prepared By:**

Raul Correa, Client Success Executive  
 Superior  
 1000 Business Center Dr  
 Lake Mary, FL 32746  
 Phone: (407) 304-3278 Fax:  
[raul.correa@superion.com](mailto:raul.correa@superion.com)

Thank you for your interest in Superior and our software and services solutions. Please review the below quote and feel free to contact Raul Correa with any questions.

### License Fees & Maintenance

**Product Name**

ONESolution Zetron FSA/IP Toning Interface

Quantity	License Fee	Maintenance
1	\$6,500.00	\$1,040.00
<b>Total</b>	<b>\$6,500.00</b>	<b>\$1,040.00</b>

### Professional Services Installation & Configuration

**Product Name**

ONESolution Computer-Aided Dispatch Installation

	Amount
	\$4,200.00
<b>Total</b>	<b>\$4,200.00</b>

### Project Management

**Product Name**

ONESolution Computer-Aided Dispatch Project Management

	Amount
	\$1,120.00
<b>Total</b>	<b>\$1,120.00</b>

<b>Total Professional Services</b>	<b>\$5,320.00</b>
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## Summary

Product/Service	Amount
License Fees	\$6,500.00
Professional Services	\$5,320.00
<b>Subtotal</b>	<b>\$11,820.00</b>
<b>Total</b>	<b>\$11,820.00</b>
Net Maintenance	\$1,040.00

### See Product notes in the Additional Information Section

#### Payment terms as follows, unless otherwise notated below for Special Payment Terms by Product:

License, Project Planning, Project Management, Consulting, Technical Services, Conversion, Third Party Product Software and Hardware Fees are due upon execution of this Quote. Training fees and Travel & Living expenses are due as incurred monthly. Installation is due upon completion. Custom Modifications, System Change Requests or SOW's for customization, and Third Party Product Implementation Services fees are due 50% on execution of this Quote and 50% due upon invoice, upon completion. Unless otherwise provided, other Professional Services are due monthly, as such services are delivered. Additional services, if requested, will be invoiced at then-current rates. Any shipping charges shown are estimated only and actual shipping charges will be due upon invoice, upon delivery.

Annual Subscription Fee(s): Initial annual subscription fees are due 100% on the Execution Date. The initial annual subscription term for any subscription product(s) listed above shall commence on the Execution Date of this Agreement and extend for a period of one (1) year. Thereafter, the subscription terms shall automatically renew for successive one (1) year terms, unless either party gives the other party written notice of non-renewal at least sixty (60) days prior to expiration of the then-current term. The then-current fee will be specified by Superior in an annual invoice to Customer thirty (30) days prior to the expiration of then-current annual period.

Superior Application Annual Support: Customer is committed to the initial term of Maintenance and Support Services for which the support fee is included in the License fee(s) and begins upon execution of this Quote and extends for a twelve (12) month period. Subsequent terms of support will be for twelve (12) month periods, commencing at the end of the prior support period. Support fees shown are for the second term of support for which Superior is committed and which shall be due prior to the start of that term. Fees for subsequent terms of support will be due prior to the start of each term at the then-prevailing rate. Subsequent terms will renew automatically until such time Superior receives written notice from the Customer thirty (30) days prior to the expiration of the then current term. Notification of non-renewal is required prior to the start of the renewal term. Customer will be invoiced, and payment is due, upon renewal.



Third Party Product Annual Support Fees: The support fee for the initial annual period is included in the applicable Third Party Product License fees(s) unless otherwise stated. Subsequent terms invoiced by Superior will renew automatically at then-prevailing rates until such time Superior receives written notice of non-renewal from the Customer ninety (90) days in advance of the expiration of the then-current term. Notification of non-renewal is required prior to the start of the renewal term. Customer will be invoiced, and payment is due, upon renewal. As applicable for certain Third Party Products that are invoiced directly by the third party to Customer, payment terms for any renewal term(s) of support shall be as provided by the third party to Customer.

**Additional Terms:**

This Quote constitutes an Amendment to the Software License & Services Agreement and the Maintenance/Support Agreement (together, the "Contract and Agreement") by and between the parties hereto. The product and pricing information detailed above comprises the "Exhibit 1" schedule or "Supplement" attached to this Amendment. Except as otherwise provided herein, all terms and conditions of the Contract and Agreement shall remain in full force and effect.

Any interfaces listed above are interfaces only. Customer shall be responsible for obtaining the applicable software, hardware and system software from the appropriate third party vendor.

Any software applications listed above which are solely owned by Superior are "Component Systems" under the provisions of the Contract and Agreement. Before signing this Quote, please contact your Account manager if you are not certain which software applications are owned by Superior

Any hardware or other third party products and services listed above, including third party software, are "Pay Agency Products" under the provisions of the Contract and Agreement.

For training and on-site project management sessions which are cancelled at the request of Customer within fourteen (14) days of the scheduled start date, Customer is responsible for entire price of the training or on-site project management plus incurred expenses.

Michael Coletta, Information Systems Manager  
Lakewood Police Department

Authorized Signature: Michael Coletta

Printed Name: Michael Coletta

Date: 2/8/2018

Additional Information Section  
Product Notes:

**Approved As To Legal Form.**  
*[Signature]*  
**Director of Law, City of Lakewood**