

# Downtown Development RFQ: Round 1 Evaluation Criteria

The objective of the RFQ process is to select a private developer or development team that will develop the Site consistent with the City's Community Vision and Development Objectives.

**Development Team:** \_\_\_\_\_

**Panel Member:** \_\_\_\_\_

CATEGORIES	RATING
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**Project Team - 25 %**

- Key staff members' background and experience;
- Team members (if any) background and experience;
- Project manager(s)' background and experience

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**Relevant Experience - 30%**

- Company's background and experience in the field;
- Company's experience with projects of similar size and scope;
- Company's experience working with jurisdictions and implementation;
- Company's capability to reallocate resources effectively as needed to meet project schedule and needs.

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**Approach - 25%**

- Is the timeline realistic?
- What is the analysis of the Market Study?
- How does the developer work in community vision, community engagement, development objectives?

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**Financials - 20%**

- What is the developers capability to finance a project of scale?
- What is in the developers pipeline for other projects?
- Does the developer demonstrate keen awareness of financial markets and funding a layered finance package for the project?

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**QUALITATIVE FEEDBACK**

